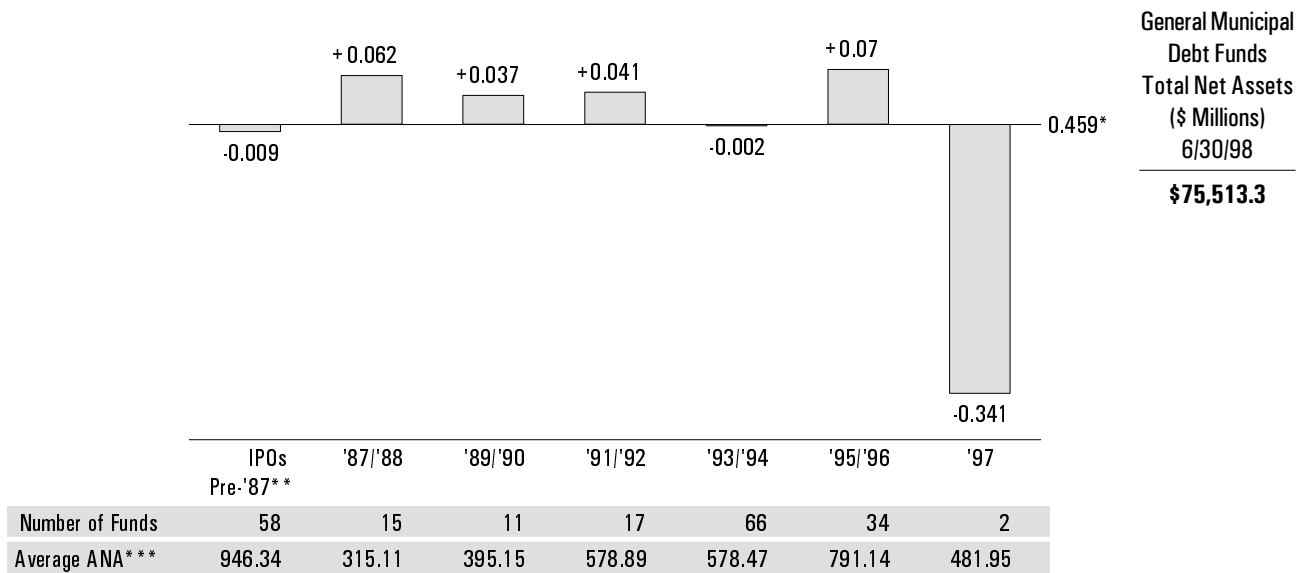


Management Fees—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(General Municipal Debt Funds)



*Dollar-weighted average management fee for all general municipal debt funds with 1997 fiscal year-ends.

**Dollar-weighted average management fee for all general municipal debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

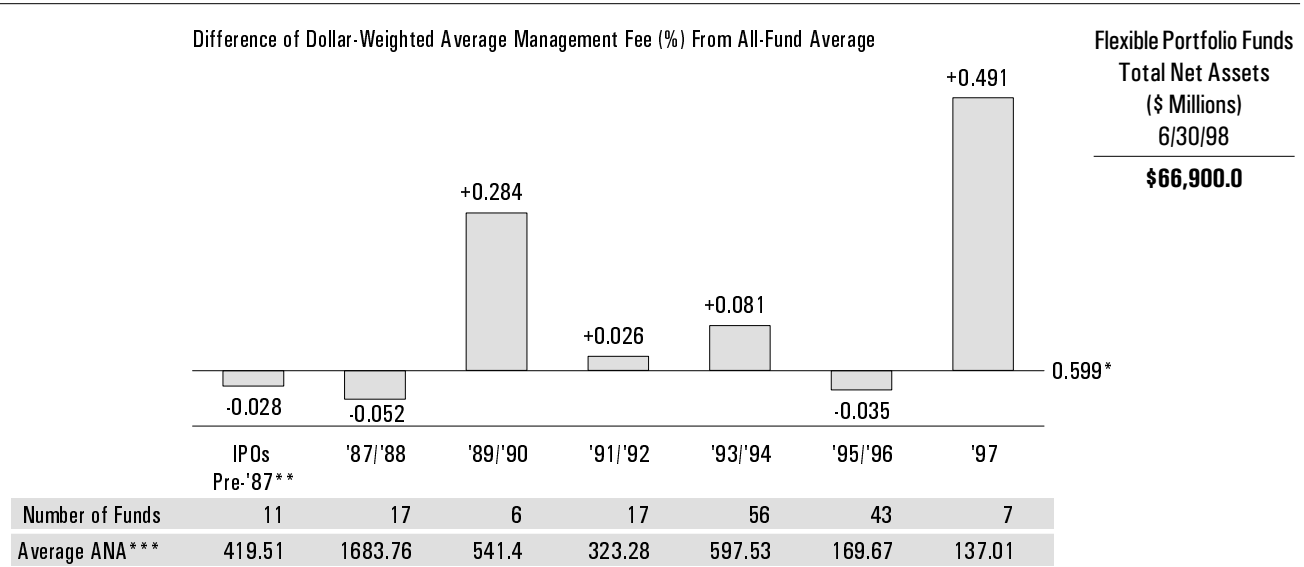
Chart 12

- 61% of all general municipal debt funds were first offered either before 1987 or during the '93/'94 period; the dollar-weighted average management fee for each of these two periods is a fraction of a basis point lower than the dollar-weighted average management fee for all general municipal debt funds.
- Only one fund with a '97 IPO reported a positive net management fee for fiscal 1997 after waivers and reimbursements.



Management Fees—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Flexible Portfolio Funds)



*Dollar-weighted average management fee for all flexible portfolio funds with 1997 fiscal year-ends.

**Dollar-weighted average management fee for all flexible portfolio funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

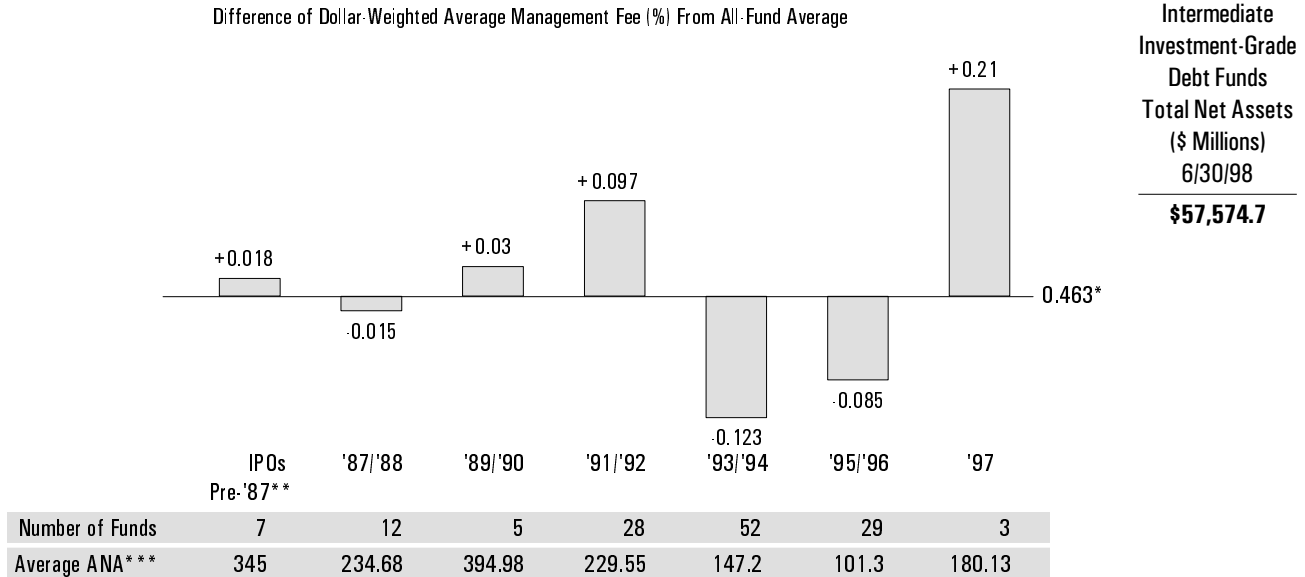
Chart 13

- The two periods with the highest dollar-weighted average management fees ('89/'90 and '97) have relatively small numbers of funds introduced, which has the effect of skewing the group average. In particular, the AIM Flexible fund's management fee is almost 25 basis points higher than the average management fee of the new funds introduced in 1997.
- The '87/'88 and '95/'96 periods are the only anomalies, where the dollar-weighted average management fees are lower than the pre-'87 IPO fund's dollar-weighted average management fee.



Management Fees—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Intermediate Investment-Grade Debt Funds)



*Dollar-weighted average management fee for all intermediate investment-grade debt funds with 1997 fiscal year-ends.

**Dollar-weighted average management fee for all intermediate investment-grade debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

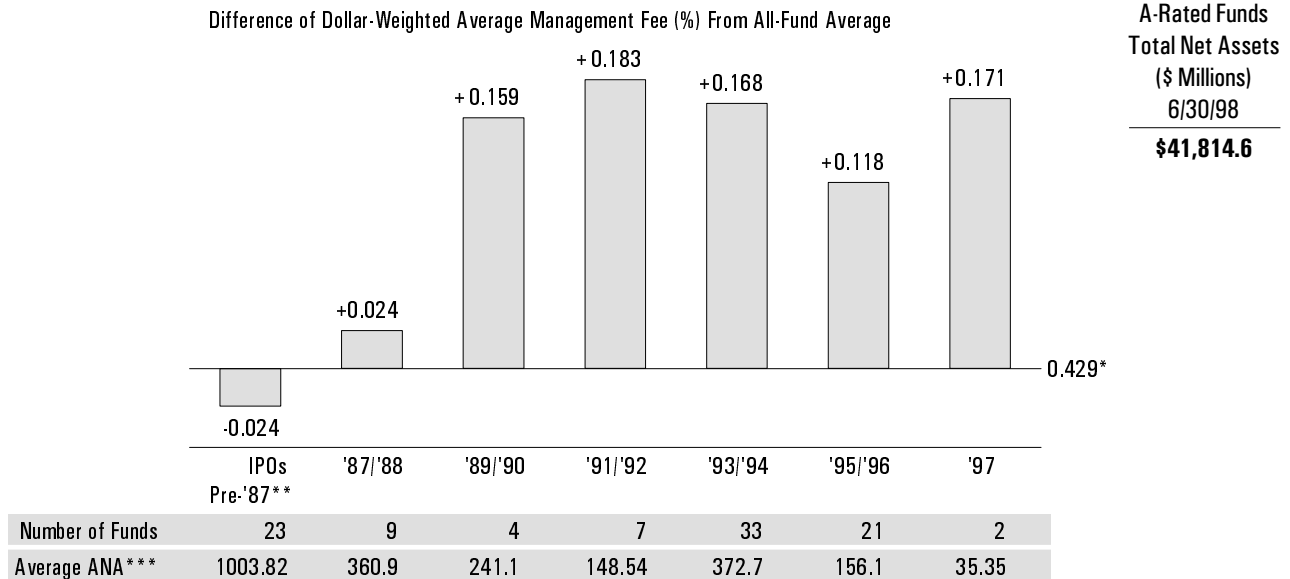
Chart 14

- The majority (59.5%) of intermediate investment-grade debt funds were first offered in either the '93/'94 period or the '95/'96 period; these two periods also boast the lowest dollar-weighted average management fees of the seven periods.
- The dollar-weighted average management fee for funds with IPOs in 1997 is 21 basis points higher than the all-intermediate investment-grade debt funds dollar-weighted average management fee, in part because of the low number of funds included in that group (3).



Management Fees—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Corporate Bond Funds A-Rated)



*Dollar-weighted average management fee for all A-rated funds with 1997 fiscal year-ends.

**Dollar-weighted average management fee for all A-rated funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 15

- The dollar-weighted average management fee chart follows the expected trend, with the pre-'87 and '87/'88 IPO funds having the lowest dollar-weighted management fee.
- Despite the large number of funds in the '93/'94 period with a relatively high dollar-weighted average management fee, the overall objective dollar-weighted average is only slightly higher than the pre-'87 level, largely due to the proportion of funds with pre-'87 and '87/'88 IPOs and their relatively low fees.

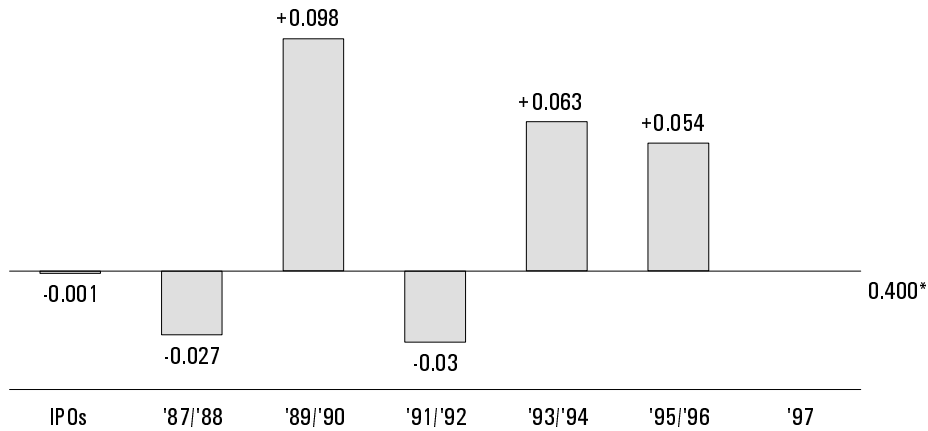


Management Fees—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(GNMA Funds)

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average

GNMA Funds
Total Net Assets
(\$ Millions)
6/30/98
\$39,827.5



	IPOs Pre-'87**	'87/'88	'89/'90	'91/'92	'93/'94	'95/'96	'97
Number of Funds	18	4	2	2	11	8	---
Average ANA ***	1975.59	86.55	277.65	1976.5	856.9	1777.9	---

*Dollar-weighted average management fee for all GNMA funds with 1997 fiscal year-ends.

**Dollar-weighted average management fee for all GNMA funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 16

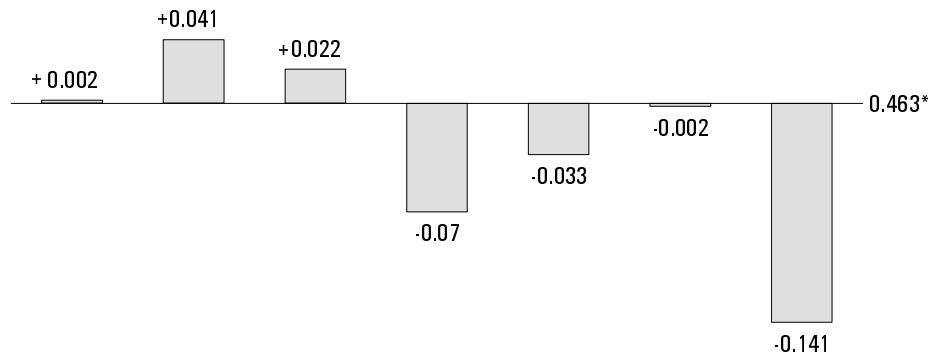
- The weighting of older funds partially accounts for a nearly identical dollar-weighted average management fee for both pre-'87 IPO funds (0.399%) and the GNMA objective overall (0.400%).
- There were no GNMA IPOs in 1997.



Management Fees—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(California Municipal Debt Funds)

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average



	IPOs Pre-'87**	'87/'88	'89/'90	'91/'92	'93/'94	'95/'96	'97
Number of Funds	29	2	8	10	31	13	4
Average ANA***	937.86	304.4	262.54	213.97	443.91	1440.38	151.88

*Dollar-weighted average management fee for all California municipal debt funds with 1997 fiscal year-ends.

**Dollar-weighted average management fee for all California municipal debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

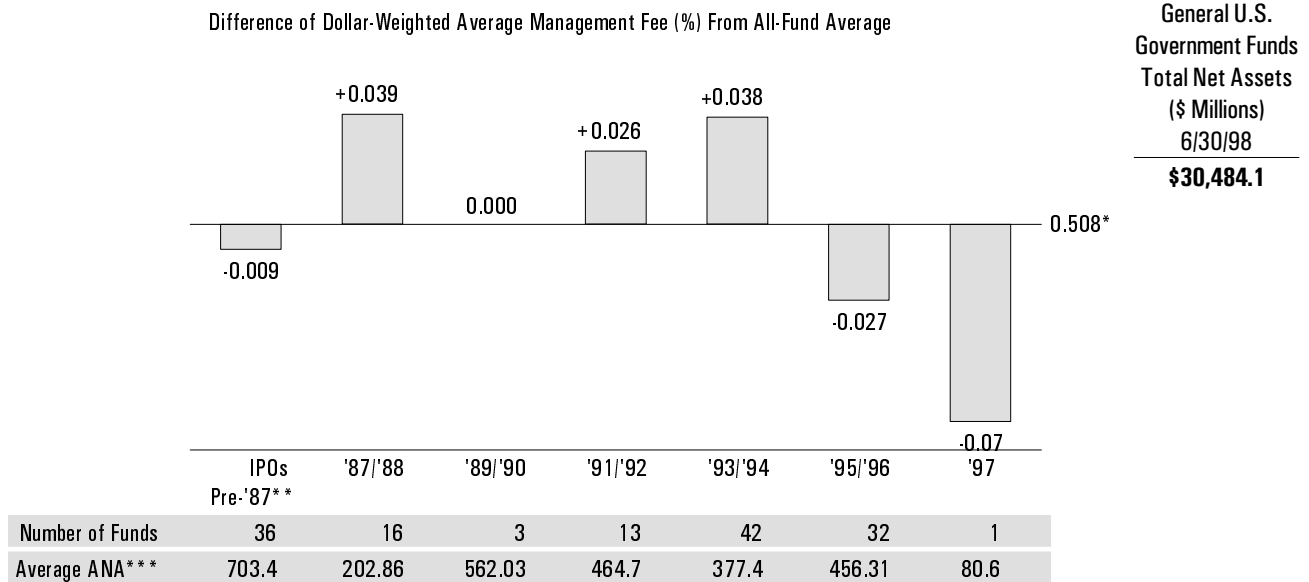
Chart 17

- The Franklin California Tax-Free Income Fund (Class I Shares) continues to dominate the category, with over one-third of total assets.
- The general trend for this objective is the occurrence of newer funds, to be competitive, charging lower management fees.



Management Fees—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(General U.S. Government Funds)



*Dollar-weighted average management fee for all general U.S. government funds with 1997 fiscal year-ends.

**Dollar-weighted average management fee for all general U.S. government funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

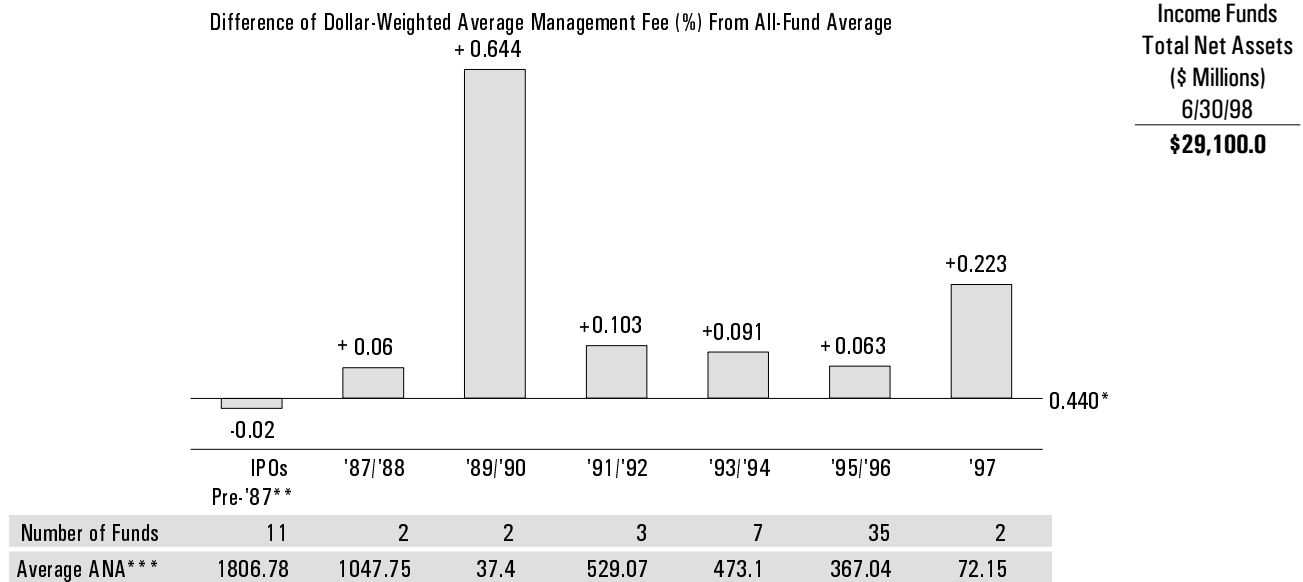
Chart 18

- After a surge of new offerings for the '93/'94 and '95/'96 periods, the objective only introduced one new fund in 1997.
- Interesting to note is that the two periods with lower dollar-weighted average management fees than the pre-'87 IPOs are the two most recent periods ('95/'96 and '97).



Management Fees—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Income Funds)



*Dollar-weighted average management fee for all income funds with 1997 fiscal year-ends.

**Dollar-weighted average management fee for all income funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 19

- The income fund dollar-weighted average management fee follows the expected trend, with pre-'87 IPOs having the lowest dollar-weighted management fees.
- Fund IPOs in '89/'90 far surpass the dollar-weighted management fee average; however, with the introduction of only two funds, this number is not very meaningful.

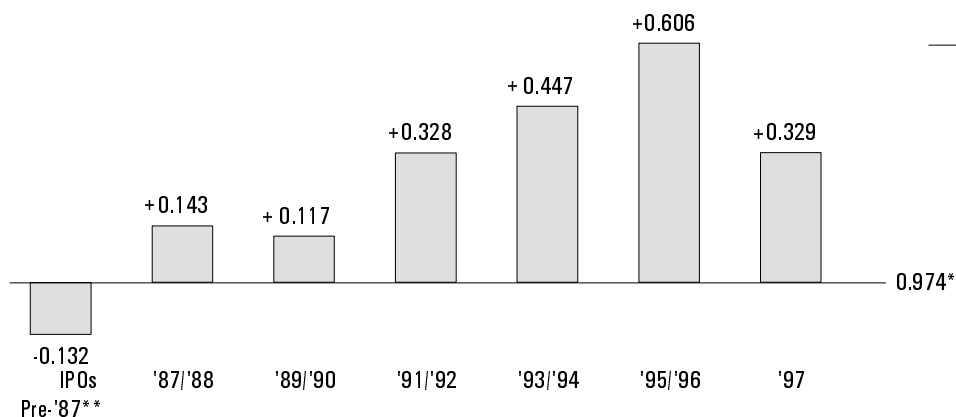


Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Growth Funds)

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average

Growth Funds
Total Net Assets
(\$ Millions)
6/30/98
\$679,200.0



Number of Funds	157	20	23	65	158	214	28
Average ANA***	1995.29	2702.86	1444.31	571.66	930.32	570.89	826.1

*Dollar-weighted average total expenses for all growth funds with 1997 fiscal year-ends.

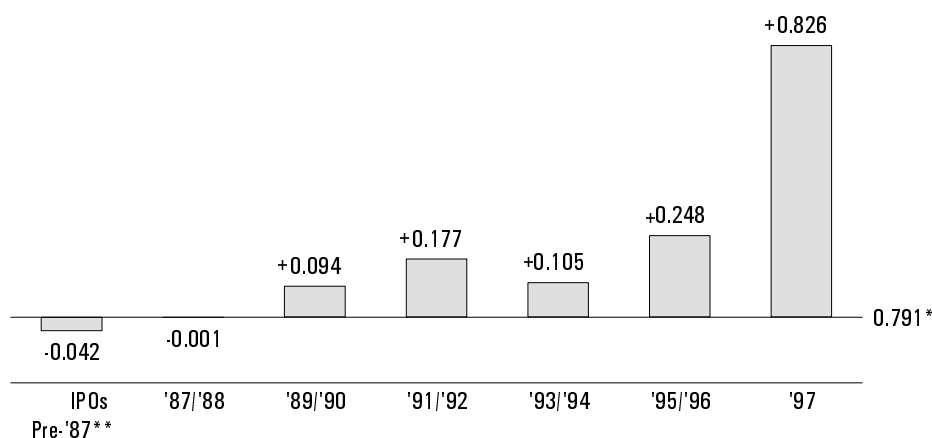
**Dollar-weighted average total expenses for all growth funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 1

Total Expenses Excluding 12b-1 Plan Payments—1997

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average



Number of Funds	157	20	23	65	158	214	28
Average ANA***	1995.29	2702.86	1441.31	571.66	930.32	570.89	826.1

*Dollar-weighted average total expenses excluding 12b-1 plan payments for all growth funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all growth funds with pre-1987 IPOs for 1997 fiscal year-ends.

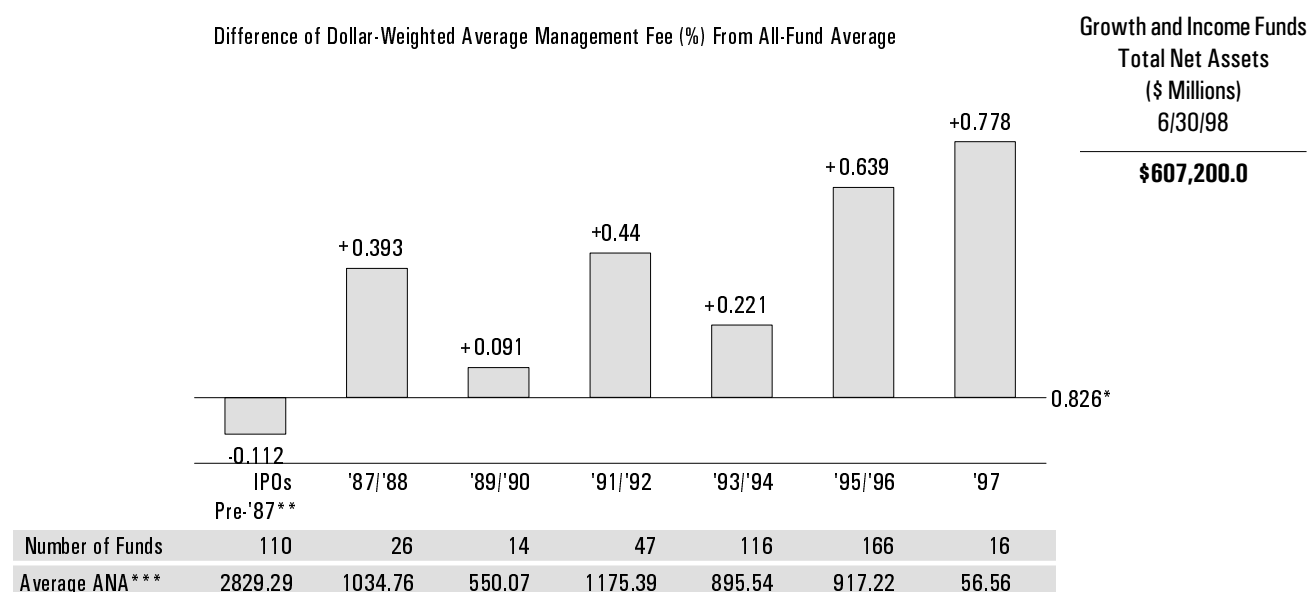
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 25a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Growth and Income Funds)



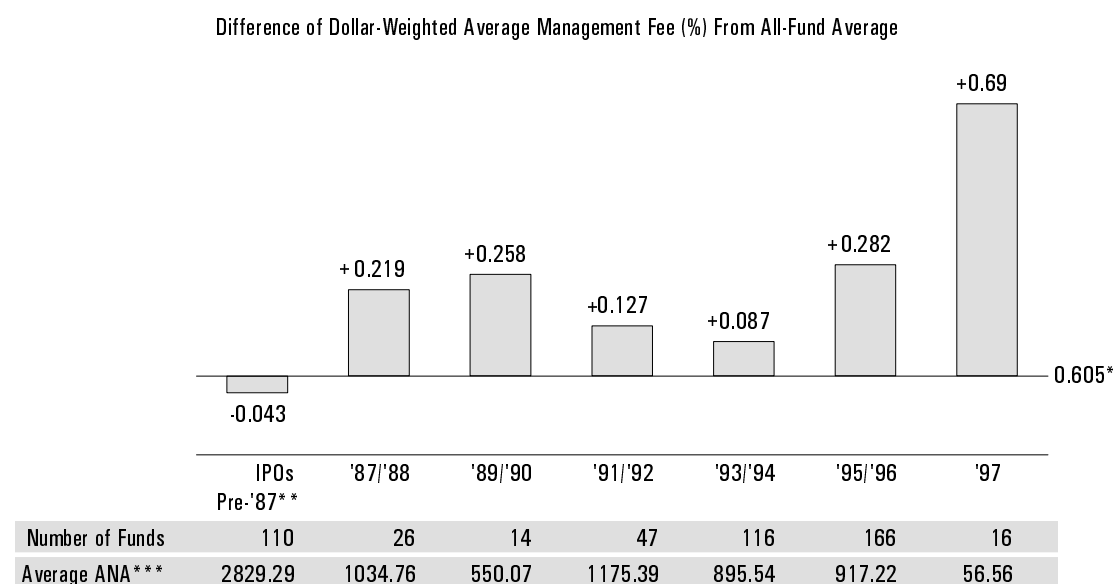
*Dollar-weighted average total expenses for all growth and income funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all growth and income funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 2

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all growth and income funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all growth and income funds with pre-1987 IPOs for 1997 fiscal year-ends.

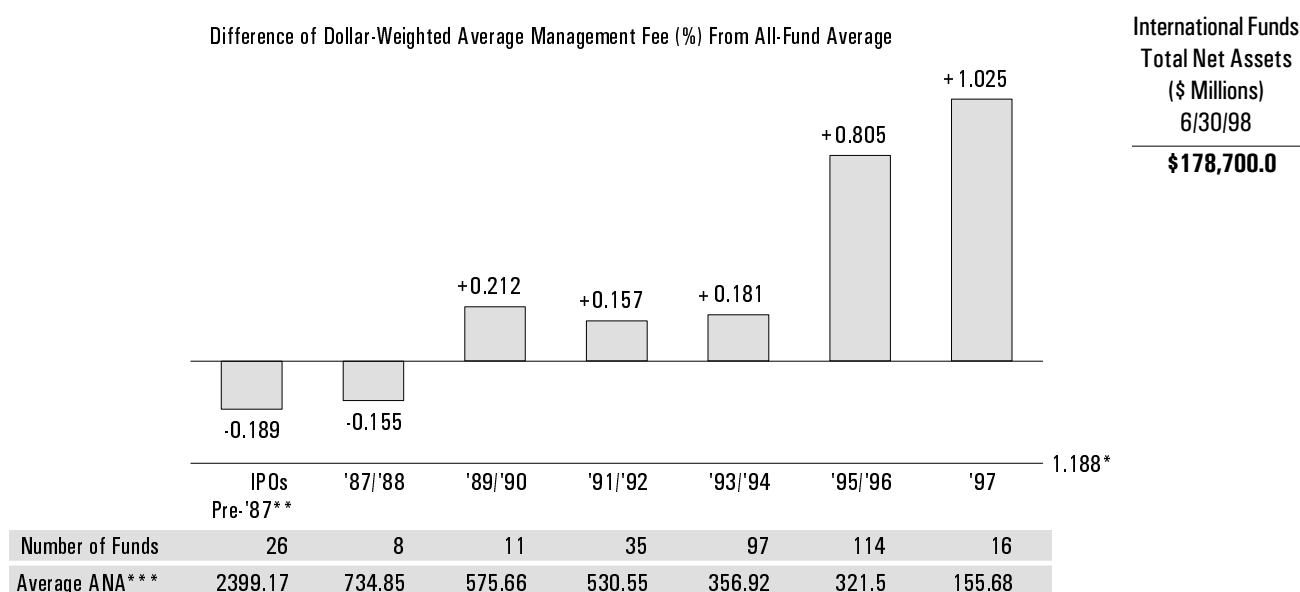
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 2a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(International Funds)



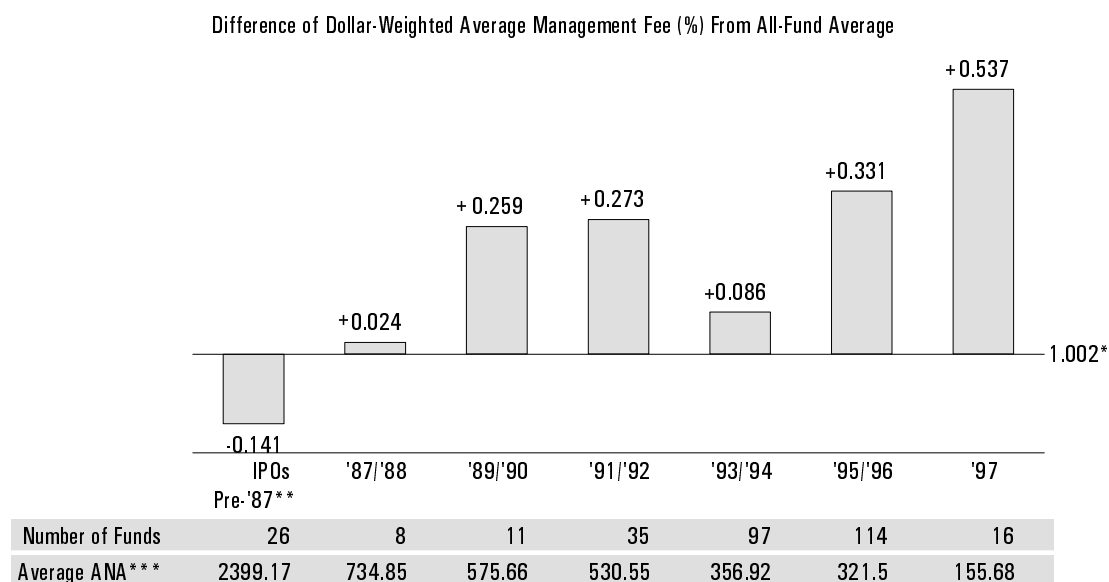
*Dollar-weighted average total expenses for all international funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all international funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 3

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all international funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all international funds with pre-1987 IPOs for 1997 fiscal year-ends.

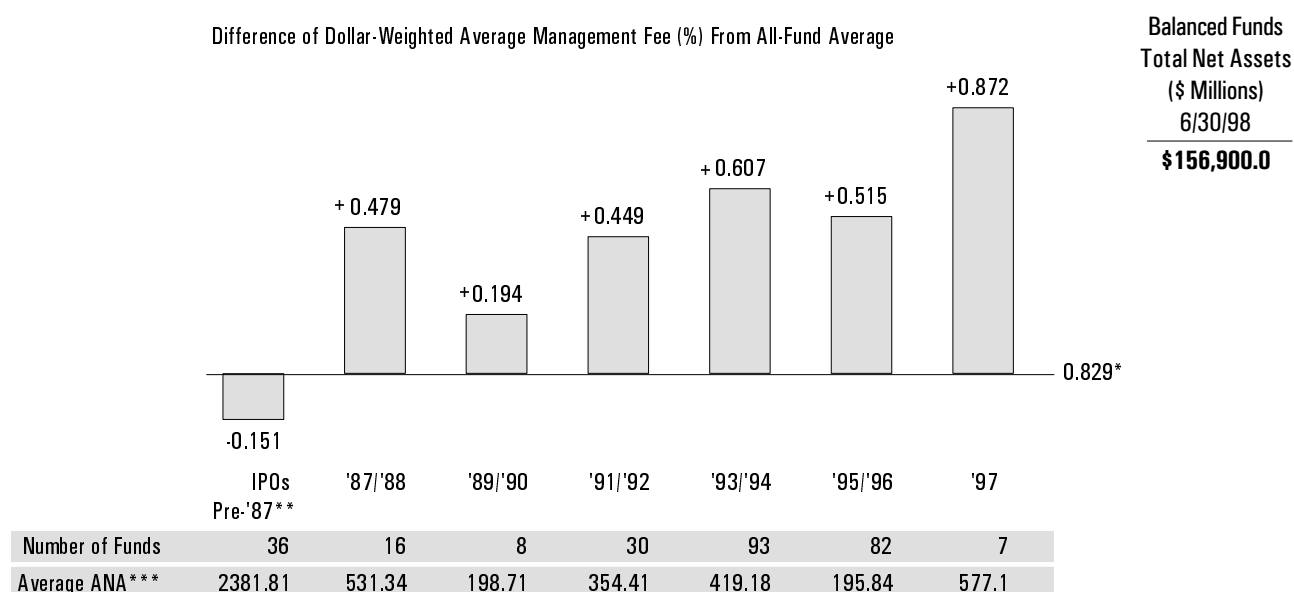
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 3a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Balanced Funds)



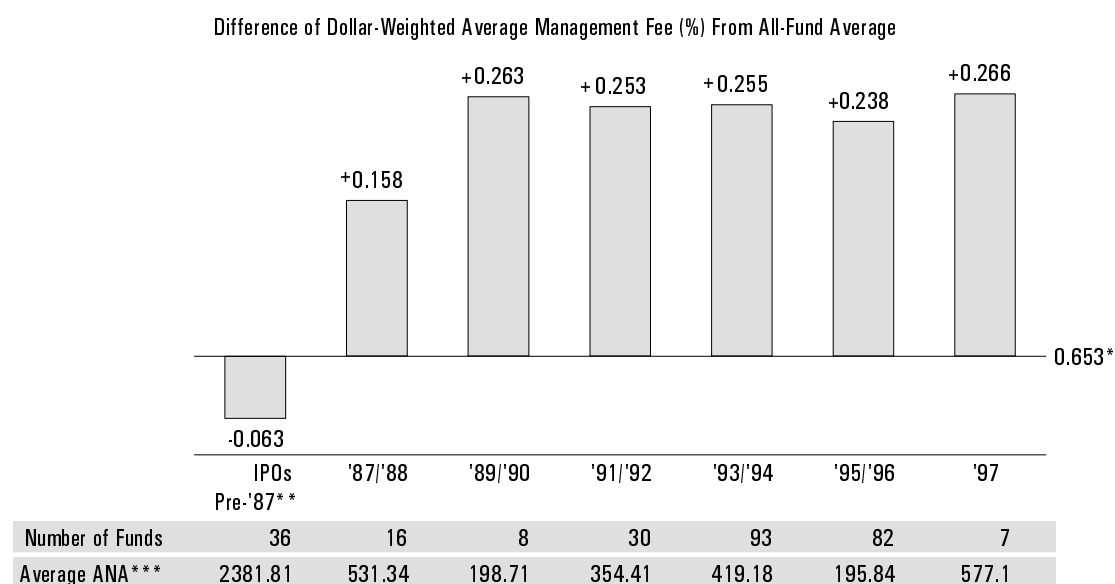
*Dollar-weighted average total expenses for all balanced funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all balanced funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 4

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all balanced funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all balanced funds with pre-1987 IPOs for 1997 fiscal year-ends.

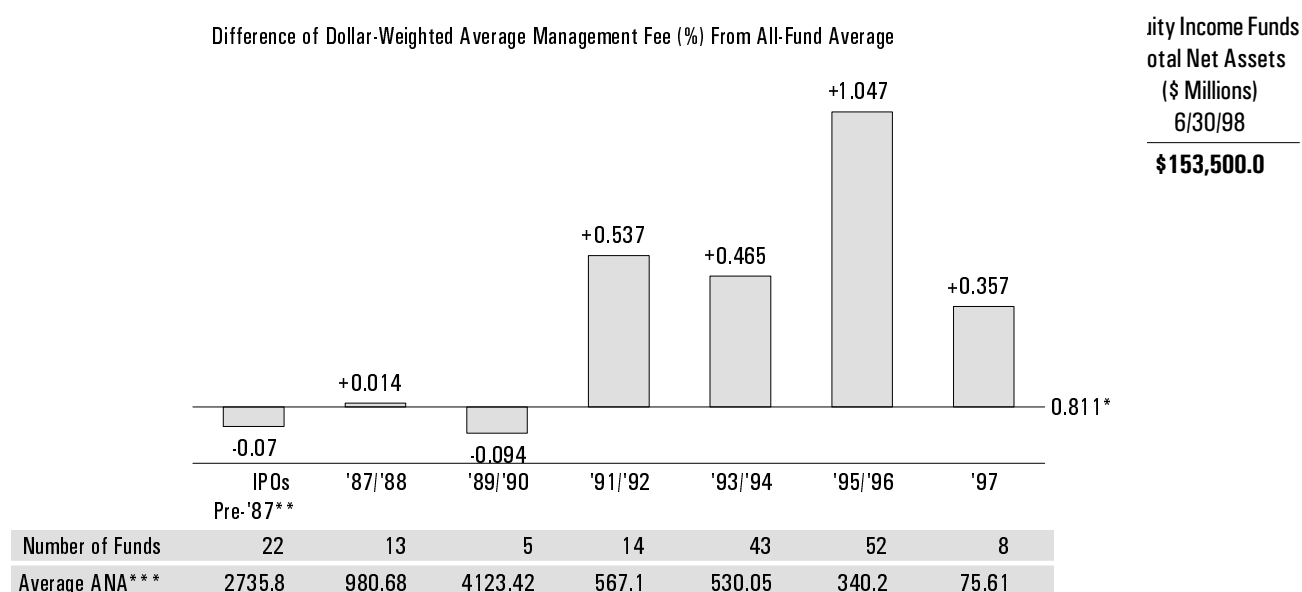
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 4a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Equity Income Funds)



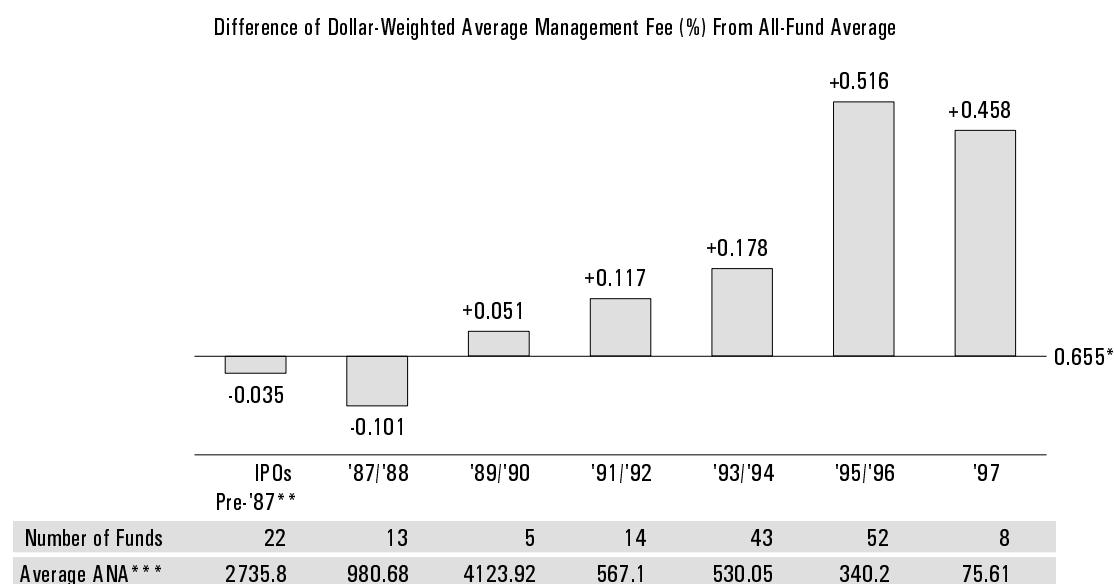
*Dollar-weighted average total expenses for all equity income funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all equity income funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 5

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all equity income funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all equity income funds with pre-1987 IPOs for 1997 fiscal year-ends.

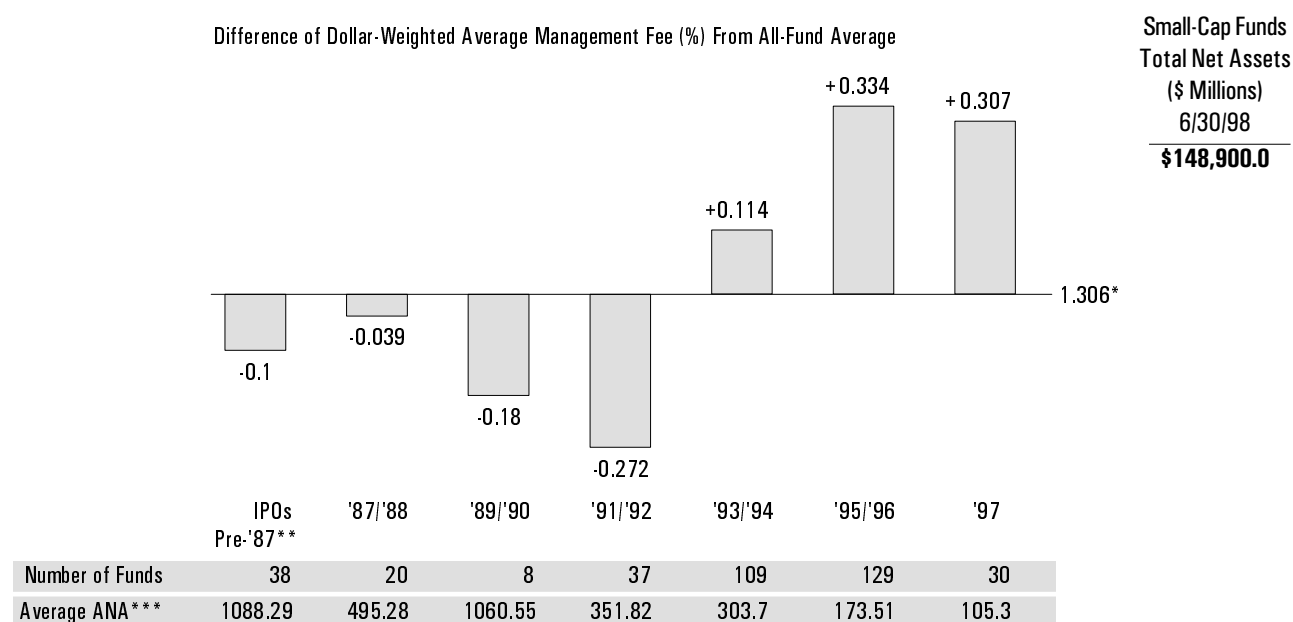
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 5a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Small-Cap Funds)



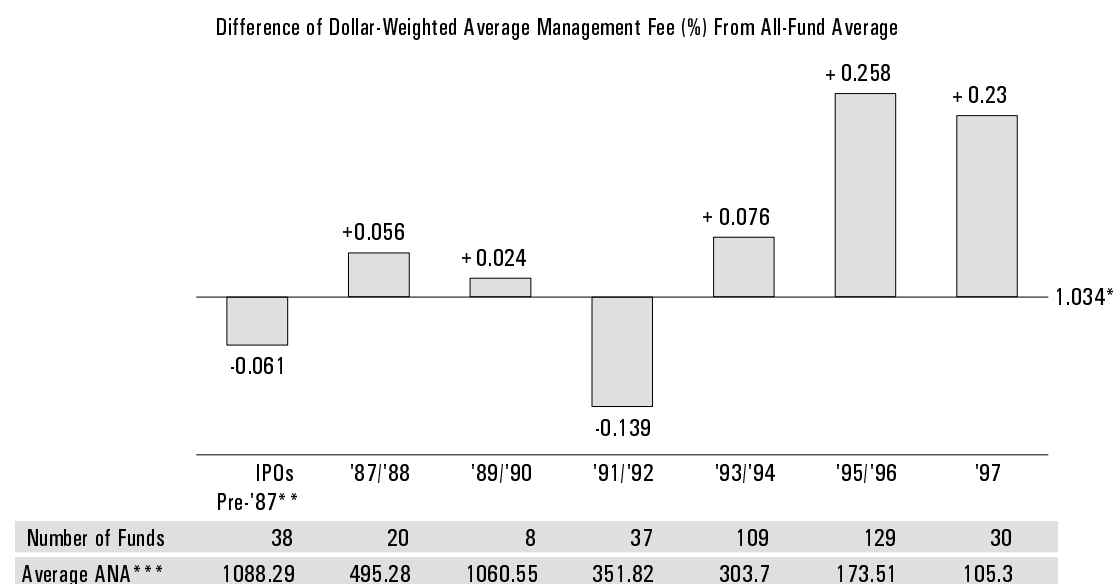
*Dollar-weighted average total expenses for all small-cap funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all small-cap funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 6

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all small-cap funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all small-cap funds with pre-1987 IPOs for 1997 fiscal year-ends.

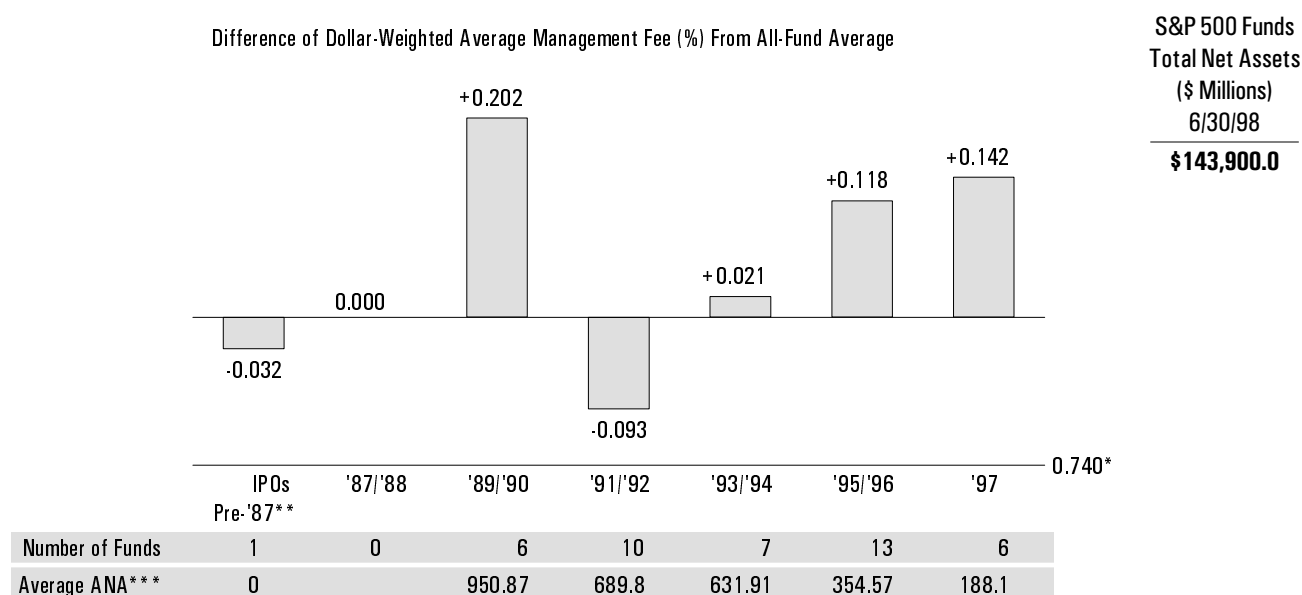
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 6a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(S&P 500 Funds)



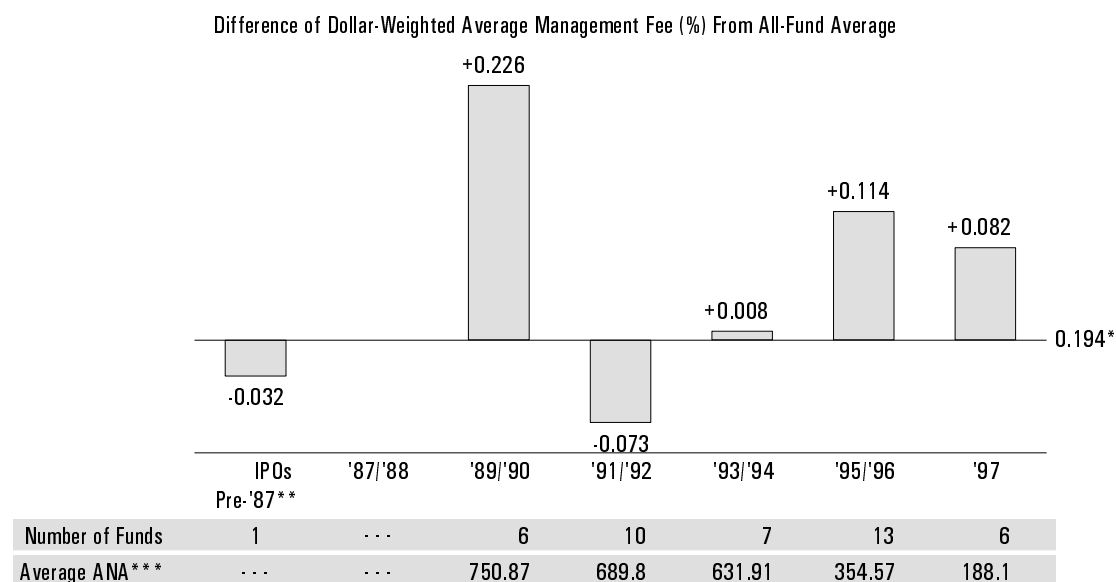
*Dollar-weighted average total expenses for all S&P 500 funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all S&P 500 funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 7

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all S&P 500 funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all S&P 500 funds with pre-1987 IPOs for 1997 fiscal year-ends.

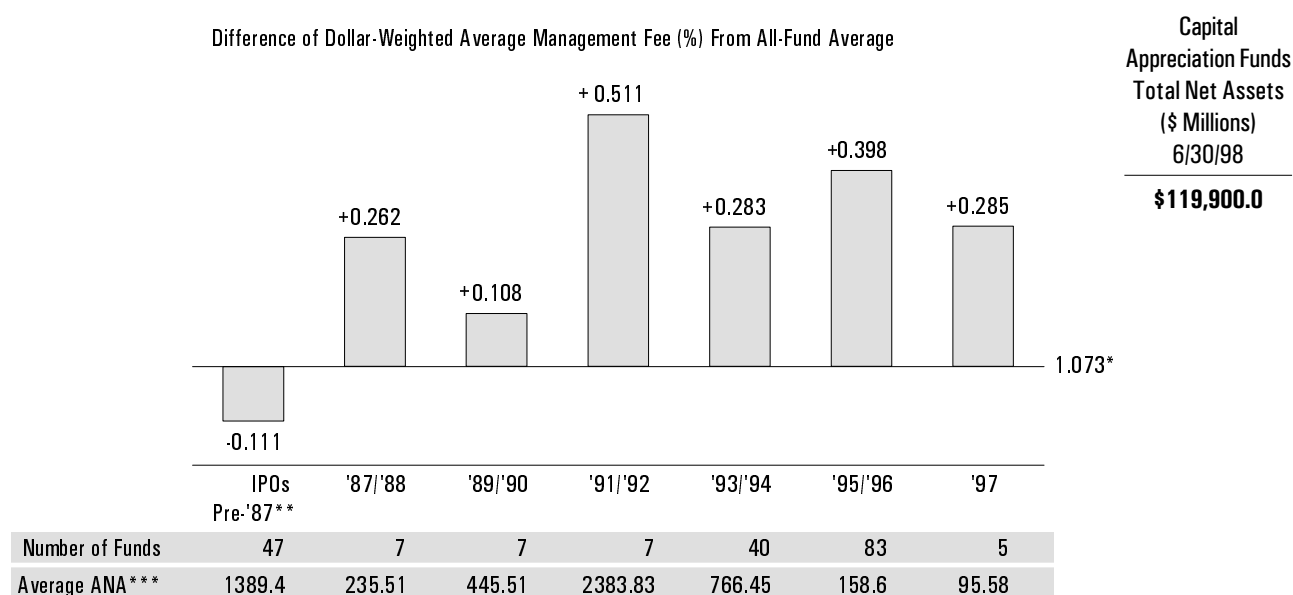
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 7a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Capital Appreciation Funds)



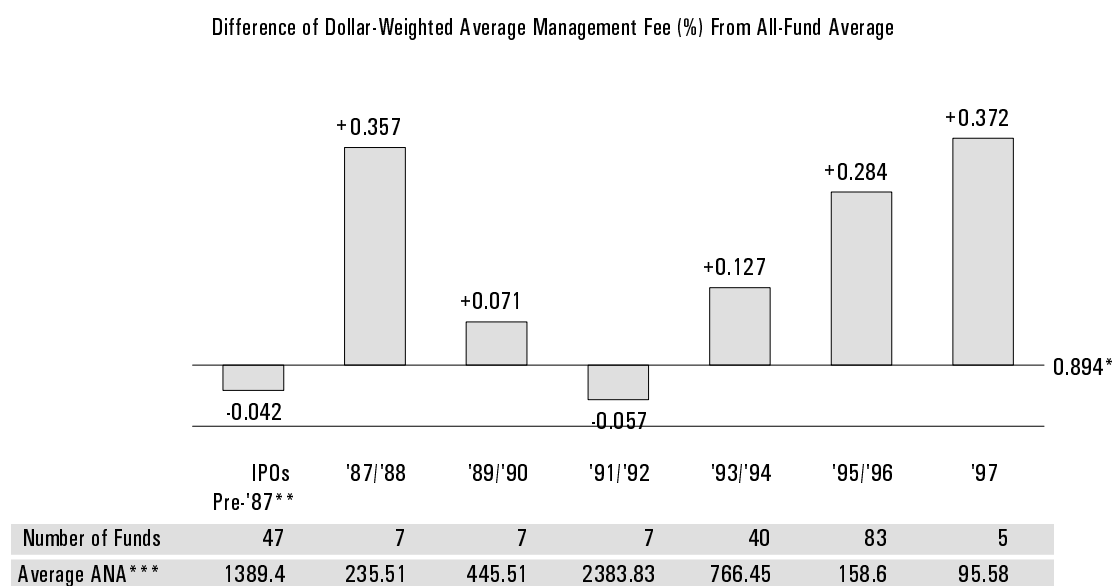
*Dollar-weighted average total expenses for all capital appreciation funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all capital appreciation funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 8

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all capital appreciation funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all capital appreciation funds with pre-1987 IPOs for 1997 fiscal year-ends.

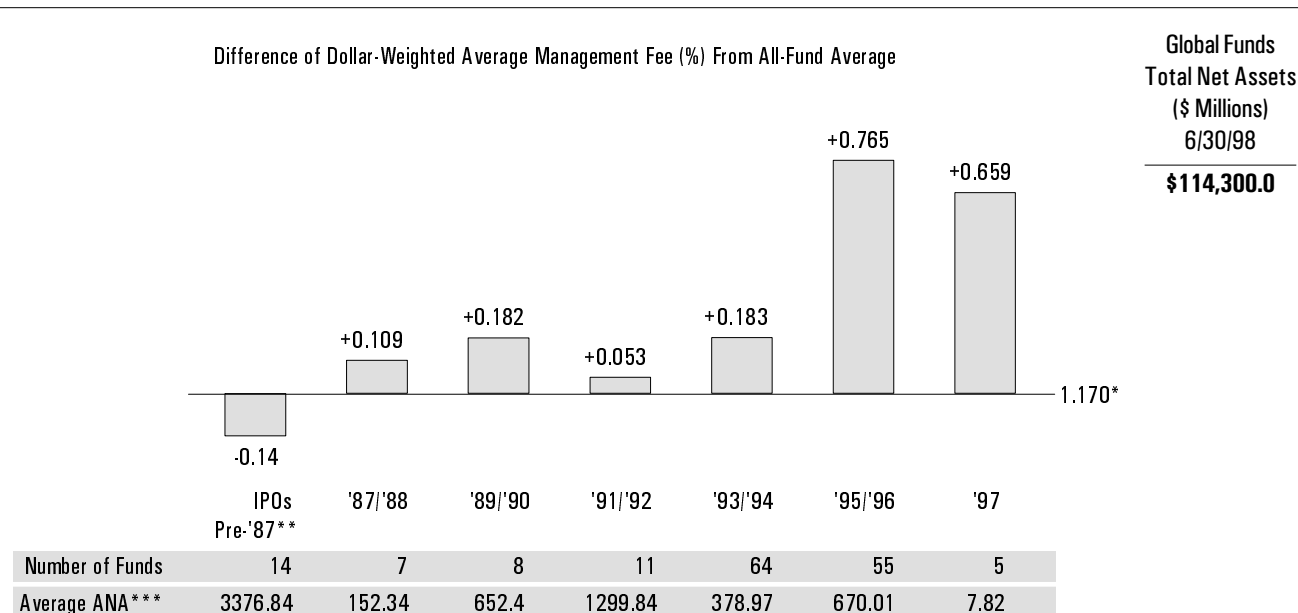
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 8a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Global Funds)



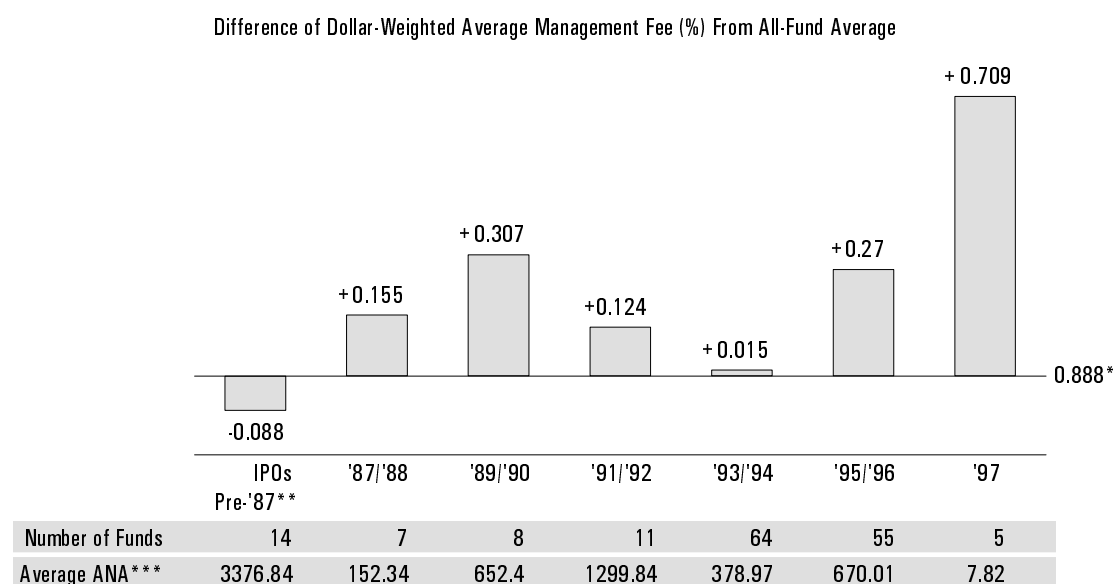
*Dollar-weighted average total expenses for all global funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all global funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 9

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all global funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all global funds with pre-1987 IPOs for 1997 fiscal year-ends.

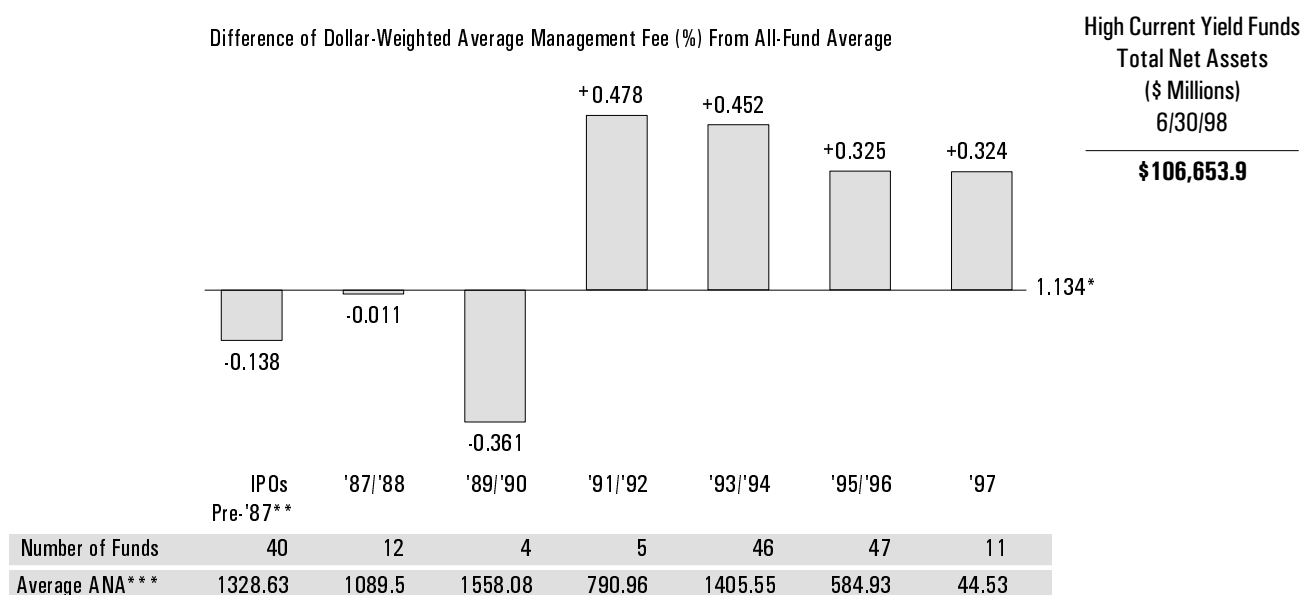
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 9a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(High Current Yield Funds)



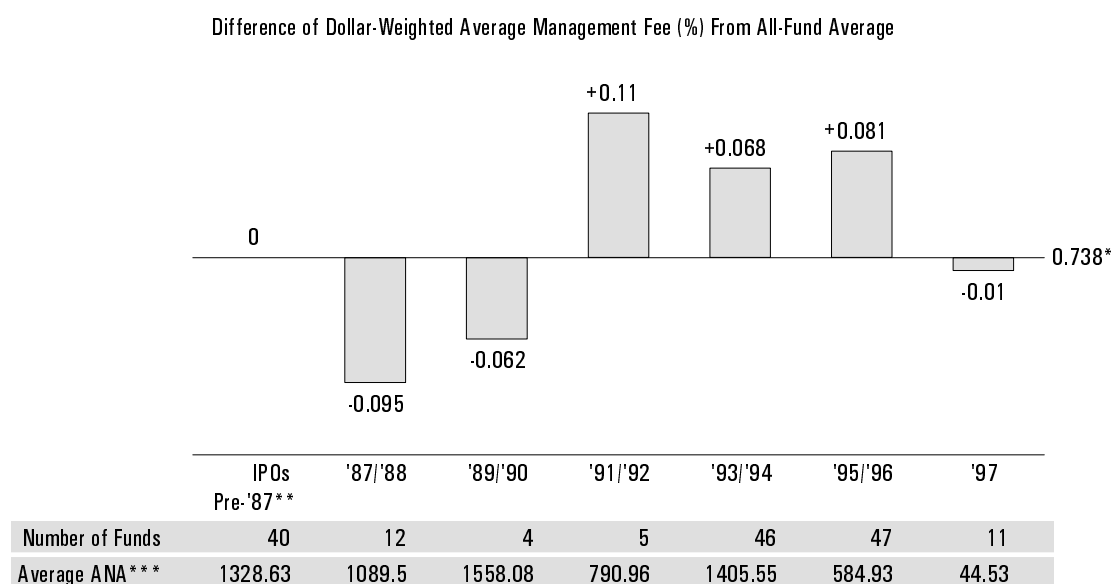
*Dollar-weighted average total expenses for all high current yield funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all high current yield funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 10

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all high current yield funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all high current yield funds with pre-1987 IPOs for 1997 fiscal year-ends.

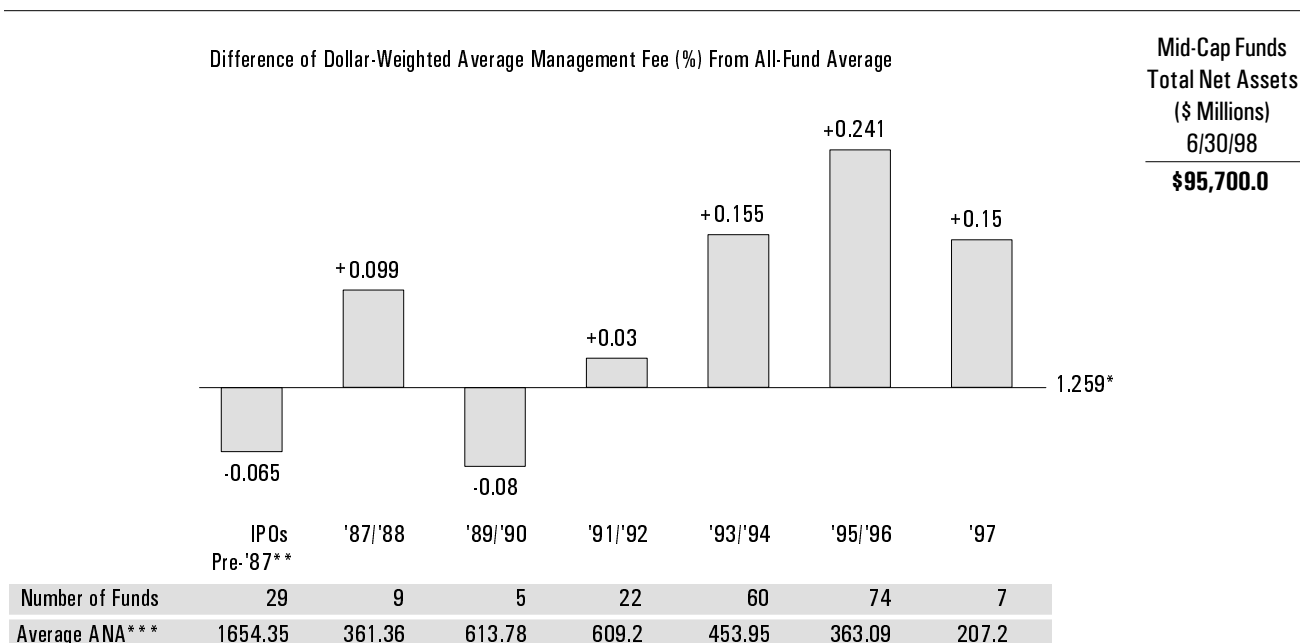
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 10a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Mid-Cap Funds)



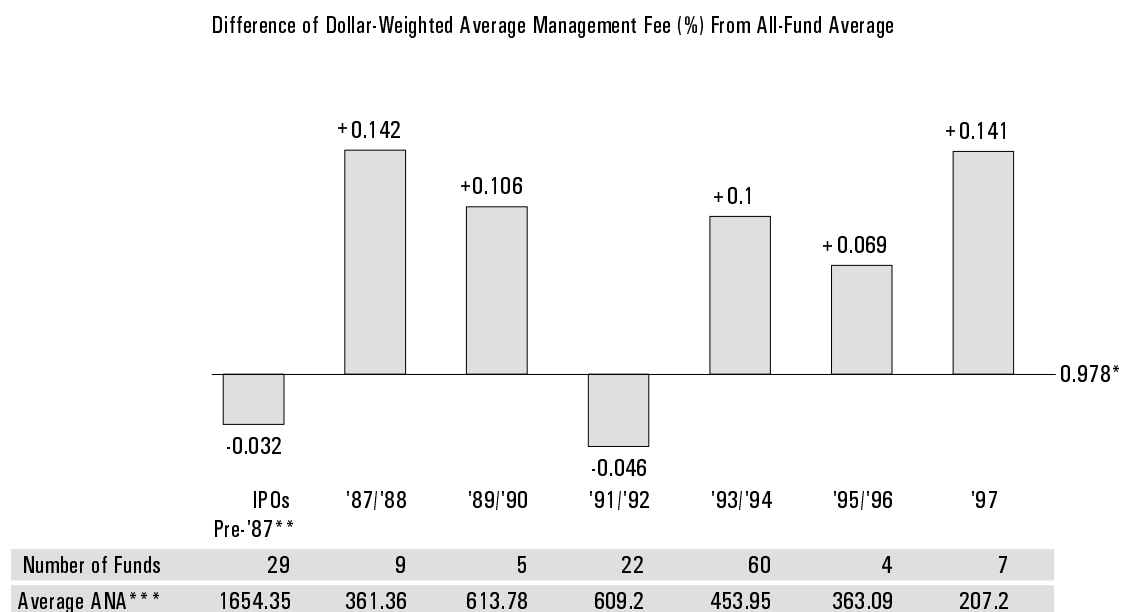
*Dollar-weighted average total expenses for all mid-cap funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all mid-cap funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 11

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all mid-cap funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all mid-cap funds with pre-1987 IPOs for 1997 fiscal year-ends.

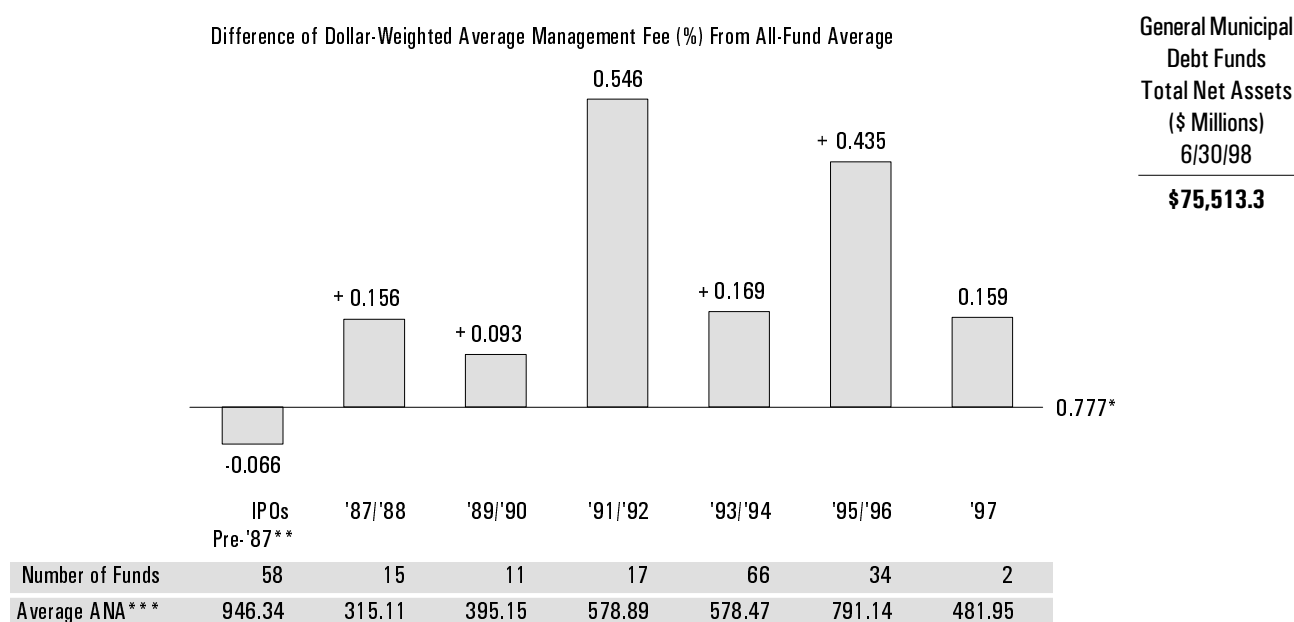
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 11a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(General Municipal Debt Funds)



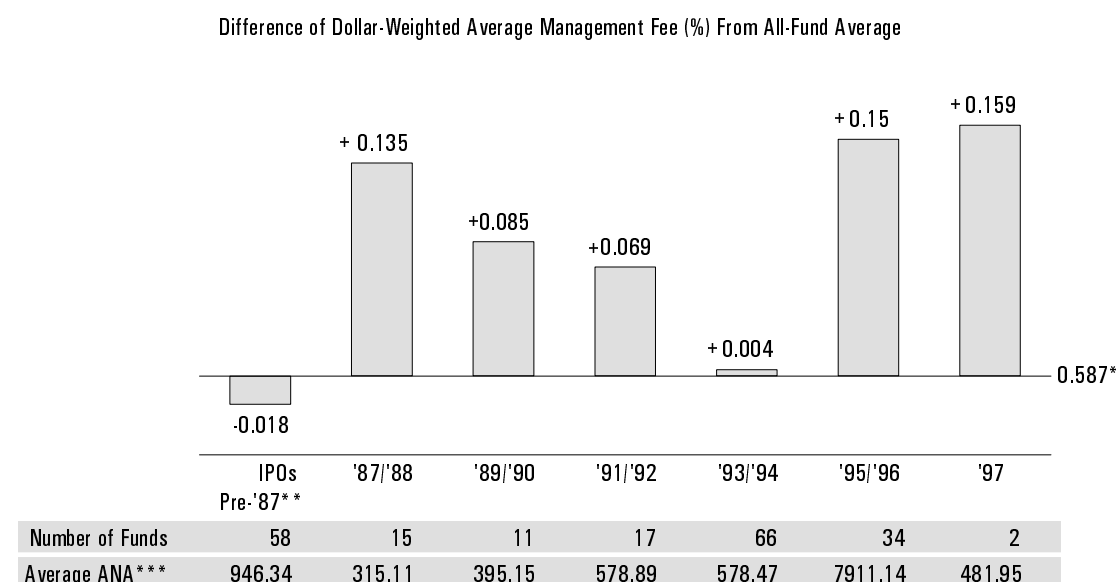
*Dollar-weighted average total expenses for all general municipal debt funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all general municipal debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 12

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all general municipal debt funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all general municipal debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

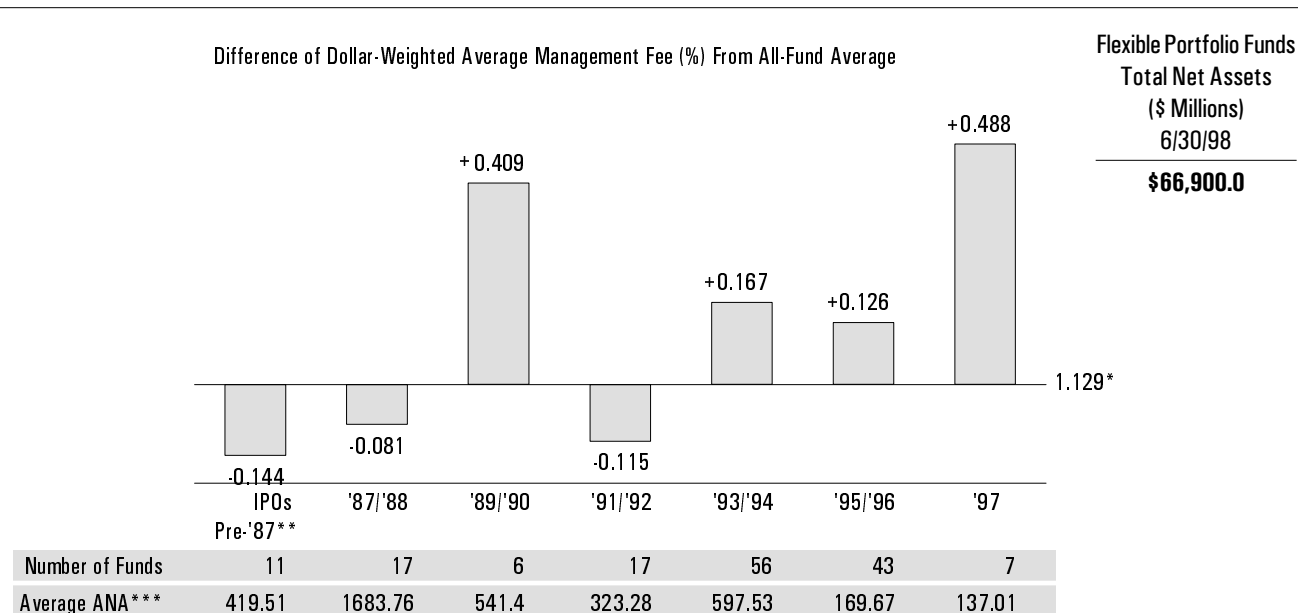
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 12a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Flexible Portfolio Funds)



*Dollar-weighted average total expenses for all flexible portfolio funds with 1997 fiscal year-ends.

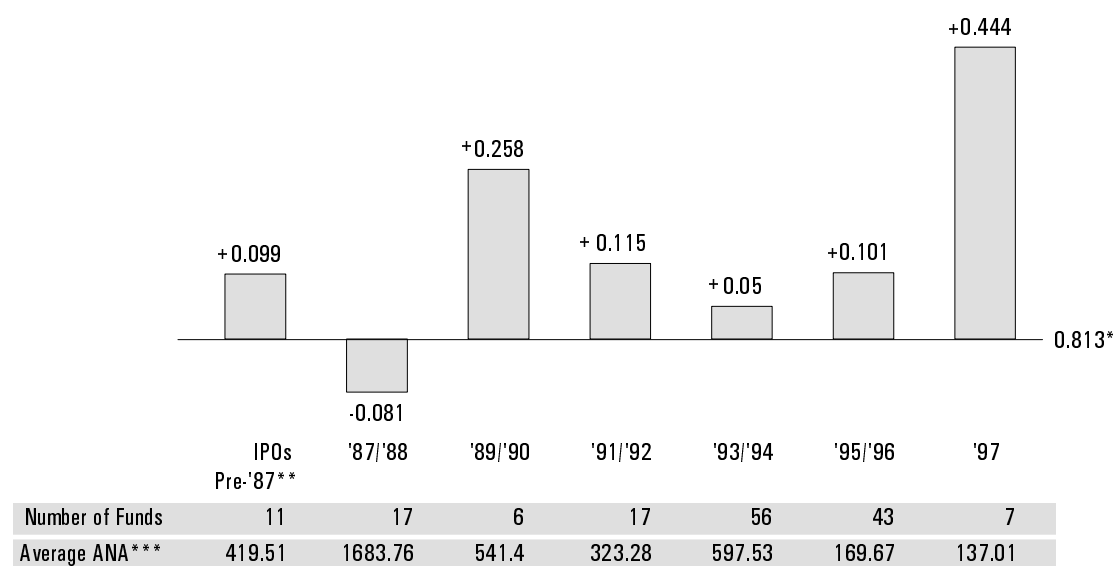
**Dollar-weighted average total expenses for all flexible portfolio funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 13

Total Expenses Excluding 12b-1 Plan Payments—1997

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all flexible portfolio funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for excluding 12b-1 plan payments for all flexible portfolio funds with pre-1987 IPOs for 1997 fiscal year-ends.

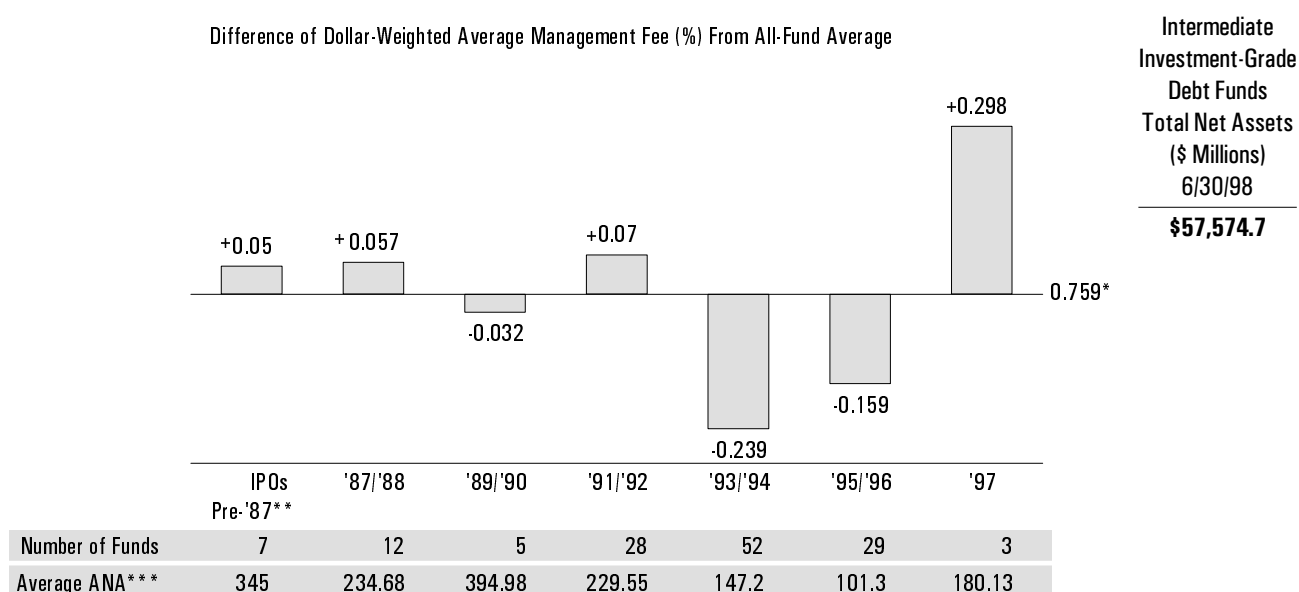
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 13a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Intermediate Investment-Grade Debt Funds)



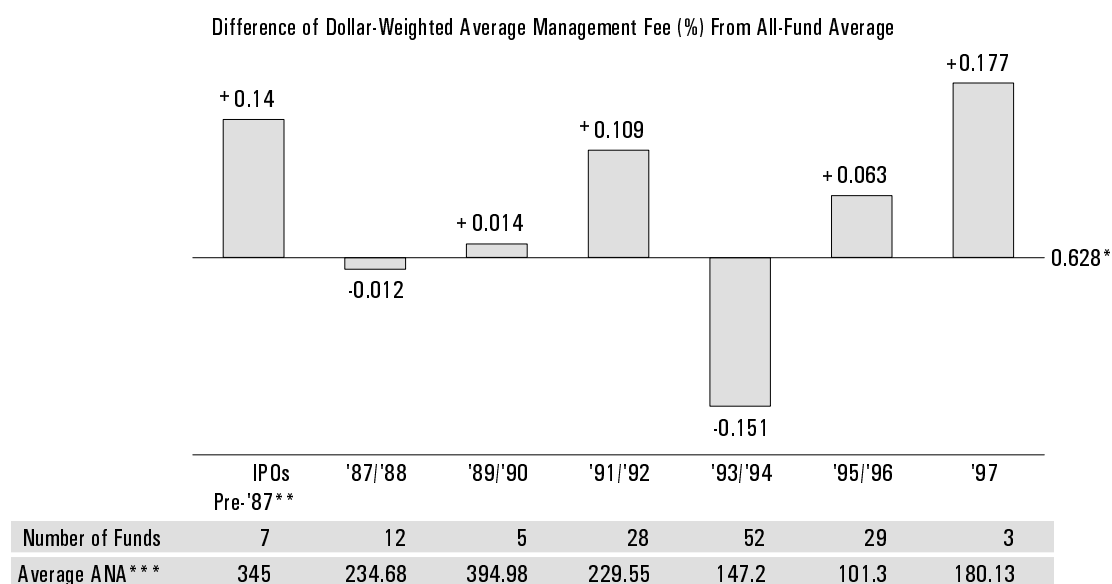
*Dollar-weighted average total expenses for all intermediate investment-grade debt funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all intermediate investment-grade debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 14

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all intermediate investment-grade debt funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all intermediate investment-grade debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

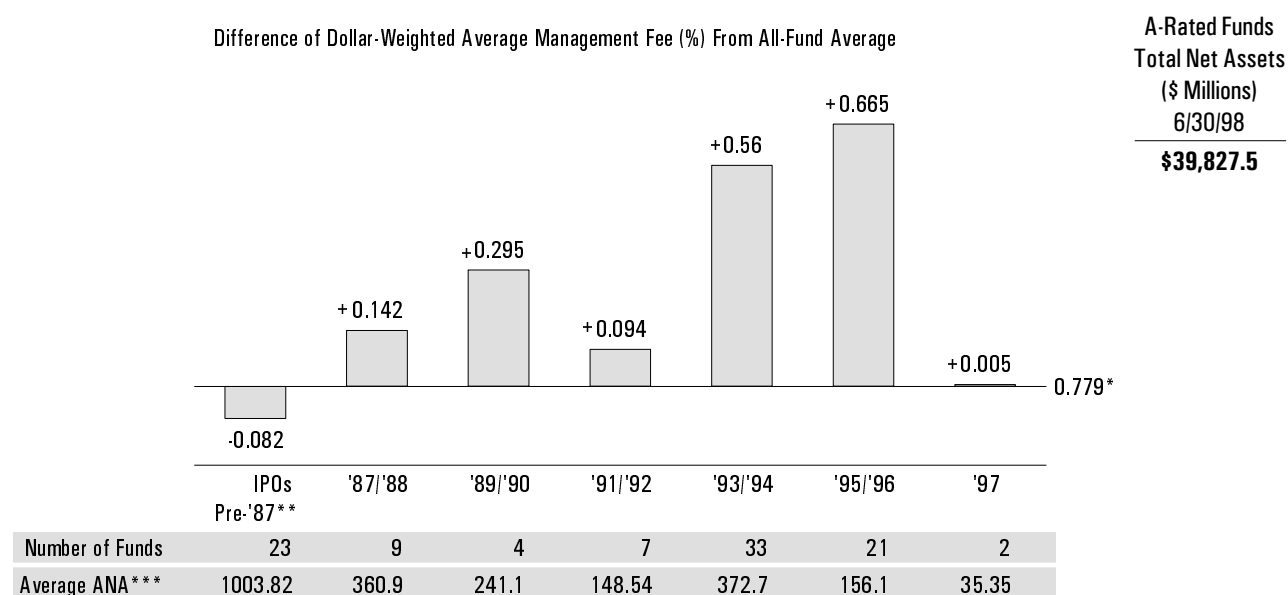
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 14a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Corporate Bond Funds A-Rated)



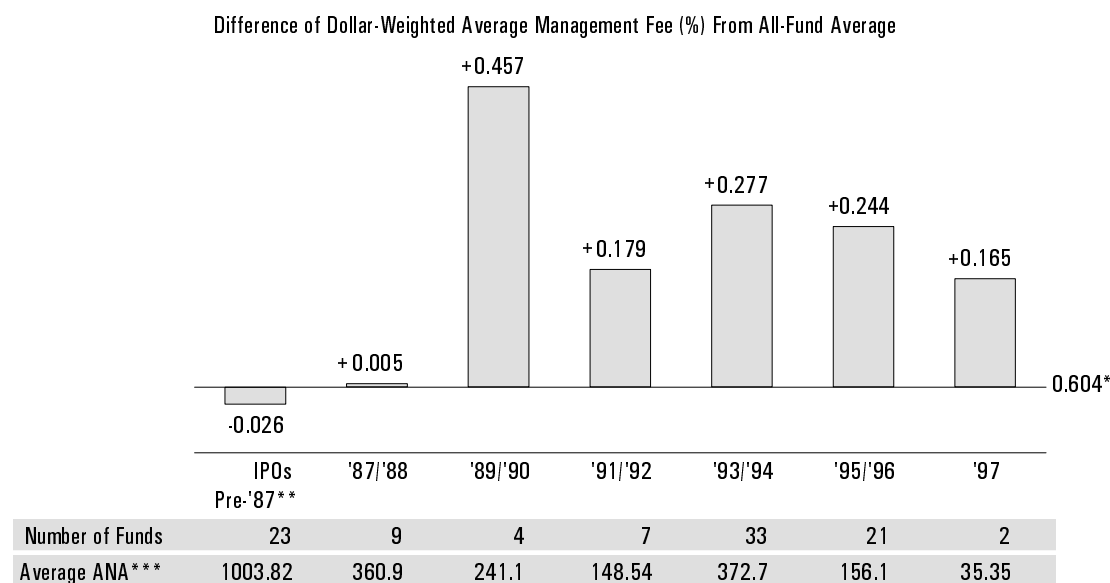
*Dollar-weighted average total expenses for all A-rated funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all A-rated funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 15

Total Expenses Excluding 12b-1 Plan Payments—1997



Dollar-weighted average total expenses excluding 12b-1 plan payments for all A-rated funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all A-rated funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 15a

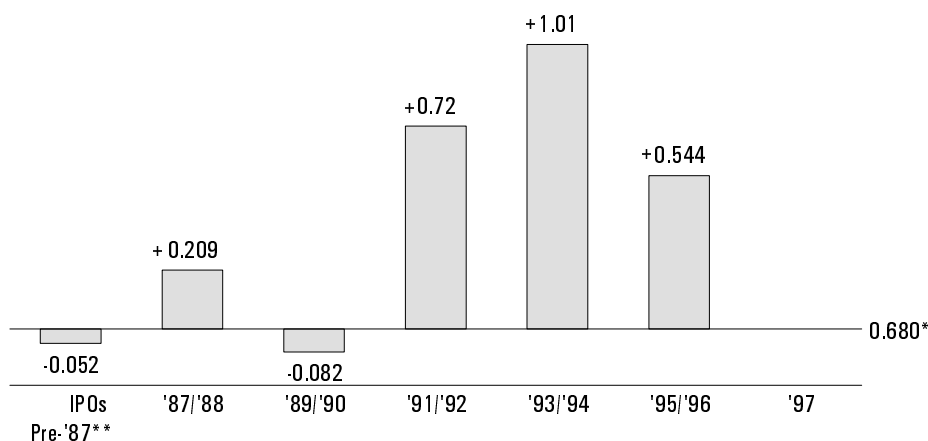


Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(GNMA Funds)

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average

GNMA Funds
Total Net Assets
(\$ Millions)
6/30/98
\$39,827.5



Number of Funds	18	4	2	2	11	8	...
Average ANA***	1975.59	86.55	277.65	1976.5	856.9	177.9	...

*Dollar-weighted average total expenses for all GNMA funds with 1997 fiscal year-ends.

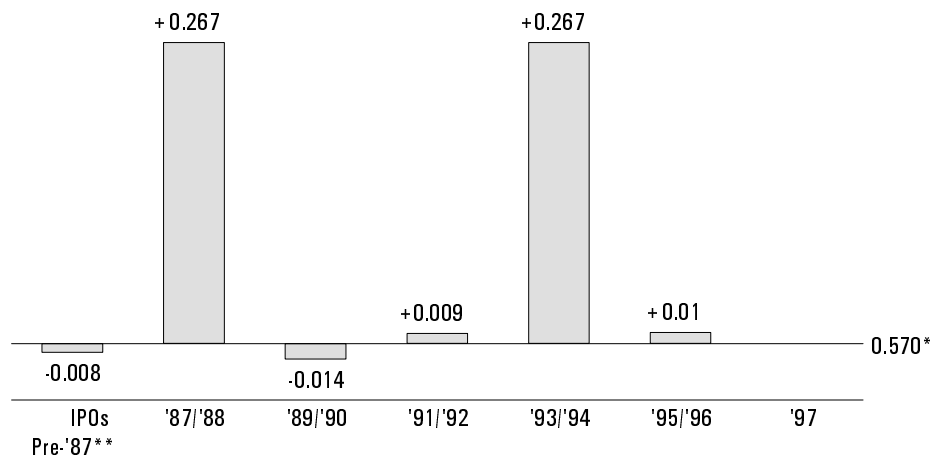
**Dollar-weighted average total expenses for all GNMA funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 16

Total Expenses Excluding 12b-1 Plan Payments—1997

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average



Number of Funds	18	4	2	2	11	8	...
Average ANA***	1975.59	86.55	277.65	1976.5	856.9	177.9	...

*Dollar-weighted average total expenses excluding 12b-1 plan payments for all GNMA funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all GNMA funds with pre-1987 IPOs for 1997 fiscal year-ends.

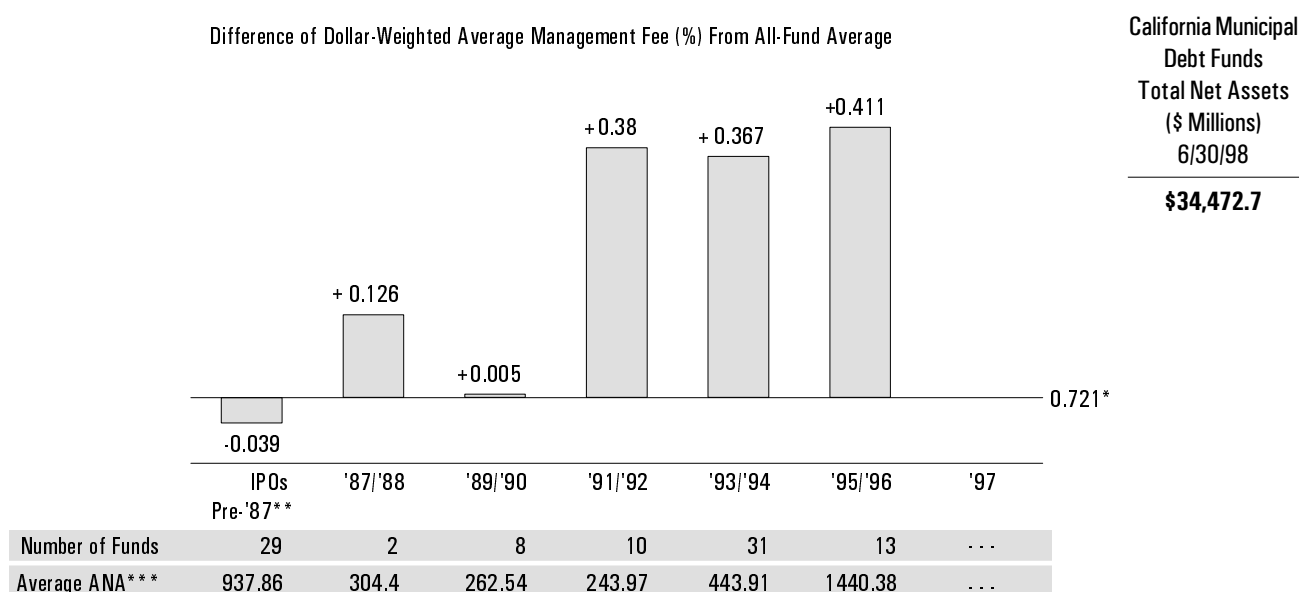
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 16a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(California Municipal Debt Funds)



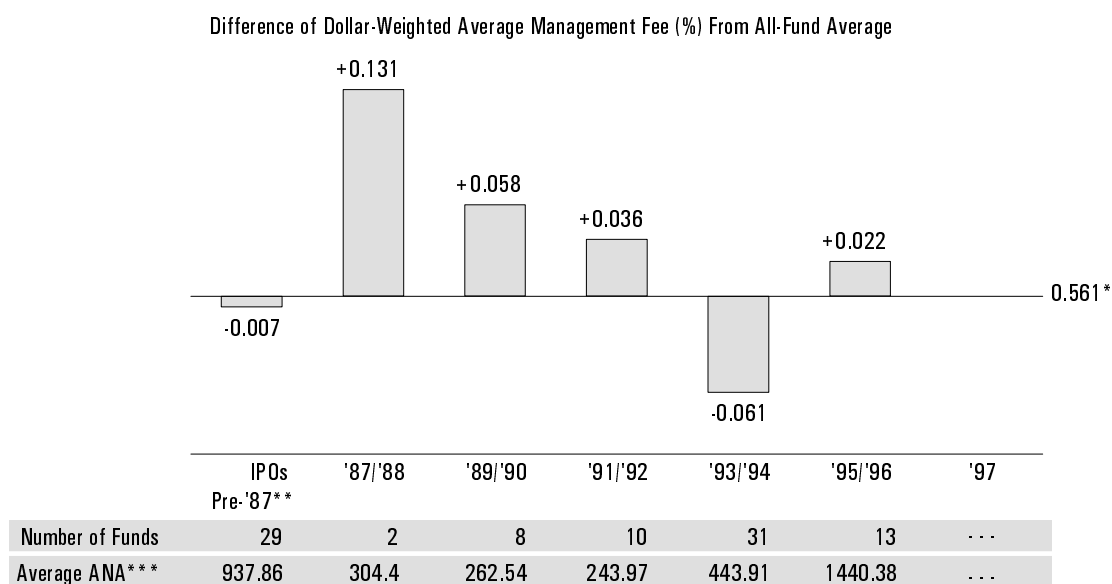
*Dollar-weighted average total expenses for all California municipal debt funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all California municipal debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 17

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all California municipal debt funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all California municipal debt funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 17a

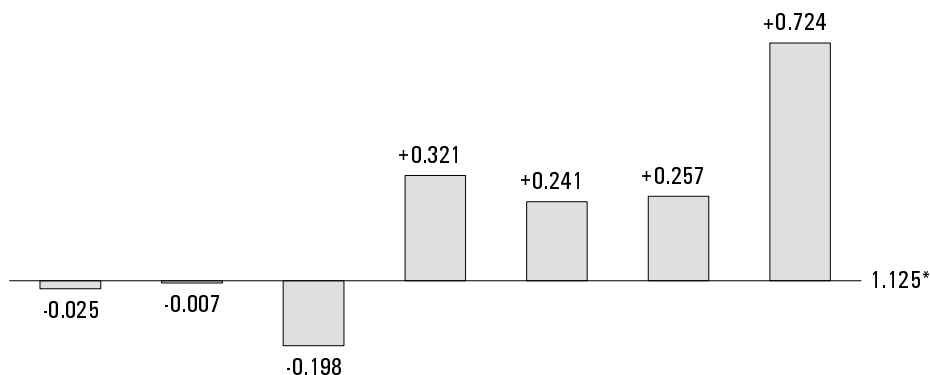


Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(General U.S. Government Funds)

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average

General U.S.
Government Funds
Total Net Assets
(\$ Millions)
6/30/98
\$30,484.1



	IPOs Pre-'87**	'87/'88	'89/'90	'91/'92	'93/'94	'95/'96	'97
Number of Funds	36	16	3	13	42	32	1
Average ANA***	703.4	202.86	562.03	464.7	377.4	456.31	80.6

*Dollar-weighted average total expenses for all general U.S. government funds with 1997 fiscal year-ends.

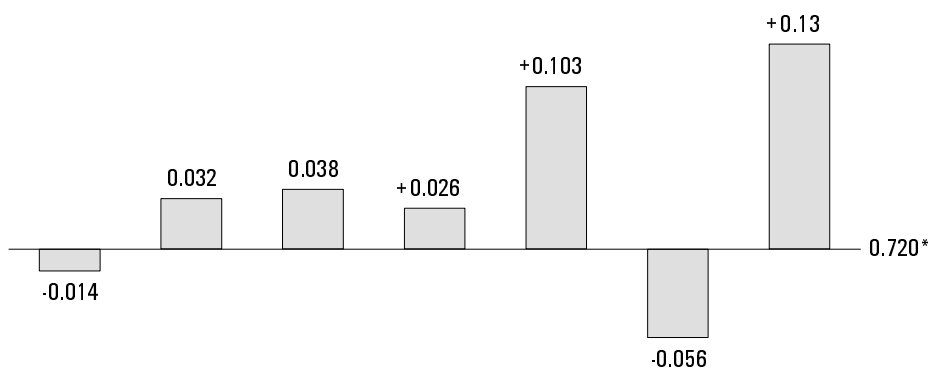
**Dollar-weighted average total expenses for all general U.S. government funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 18

Total Expenses Excluding 12b-1 Plan Payments—1997

Difference of Dollar-Weighted Average Management Fee (%) From All-Fund Average



	IPOs Pre-'87**	'87/'88	'89/'90	'91/'92	'93/'94	'95/'96	'97
Number of Funds	36	16	3	13	42	32	1
Average ANA***	703.4	202.86	562.03	464.7	377.4	456.31	80.6

*Dollar-weighted average total expenses excluding 12b-1 plan payments for all general U.S. government funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all general U.S. government funds with pre-1987 IPOs for 1997 fiscal year-ends.

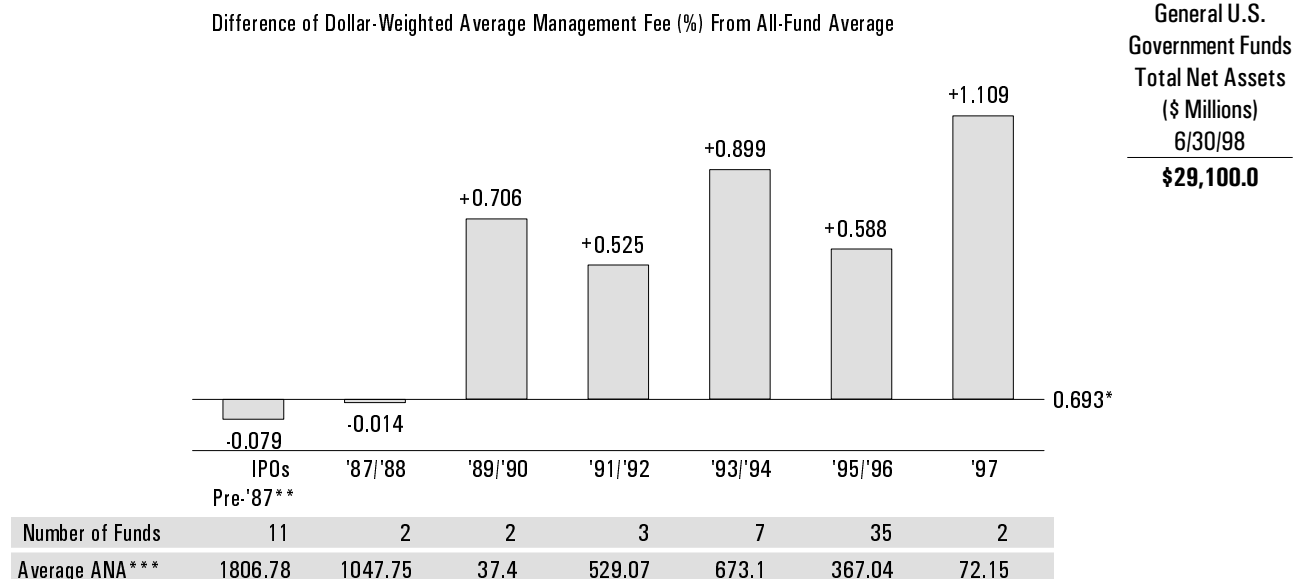
***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 18a



Total Expenses—1997

All Funds and All Funds With Pre-1987 IPOs Vs. Subsequent Two-Year IPO Periods
(Income Funds)



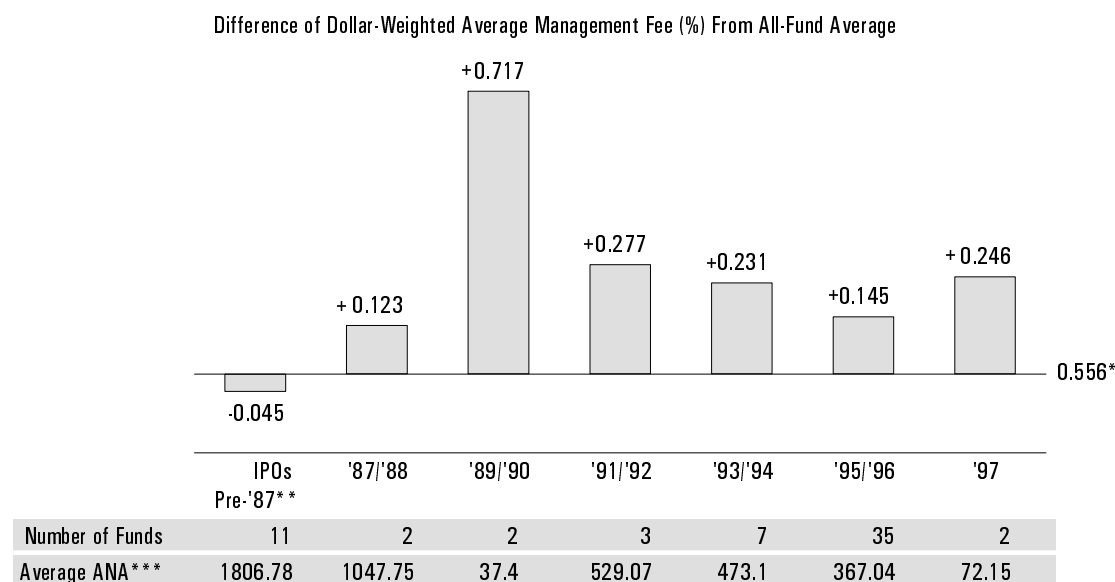
*Dollar-weighted average total expenses for all general U.S. government funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses for all general U.S. government funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 19

Total Expenses Excluding 12b-1 Plan Payments—1997



*Dollar-weighted average total expenses excluding 12b-1 plan payments for all general U.S. government funds with 1997 fiscal year-ends.

**Dollar-weighted average total expenses excluding 12b-1 plan payments for all general U.S. government funds with pre-1987 IPOs for 1997 fiscal year-ends.

***Average portfolio-level ANA (\$Mil) for fiscal years ending in 1997 for funds with IPOs in the years shown above.

Chart 19a

